



NOUMAN AKRAM

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+92-321-5894996

township, Lahore, Pakistan

Objective

I want to be the best human & follower of Mohammad (PBUH)

Mission

To struggle my level best to enhance the business & profits of the organization, making good business relations with clients/customers by providing them quality and competitive costing, and also implementing long lasting and profitable management plans & strategies

Functional Areas of Expertise

- Floor Management
- Staff training
- Distribution of Work
- Planning & Strategies to handle Staff
- Inventory Management
- Display Management
- Planning for Activities
- Team Leadership

Professional Experience & Significant Achievements

Process a number of achievements by establishing new business generating ideas, whilst achieving targets within the very competitive trade sectors. Proven track record illustrates a significant contribution for a company that offers a genuine opportunity for career progression within a similar general management.

RAJA SAHIB DEPARTMENTAL STORE

Raja Sahib is an amalgam shopping destination particularly in the field of Readymade Garments. It also has a very wide range for Ladies & Men Fabric. It has created a dimension for one-stop shopping for local and imported items by offering high quality products at reasonable and transparent prices. Raja Sahib has its three branches in the city of Lahore, Pakistan. Each Branch is tailored to meet customer's expectations for quality, availability and affordability.

- **Data entry operator from 2012 to Present**
Model Town Link Road, Lahore.

My Responsibilities:

- Meet and exceed Sales targets and Profitability across all product lines.
- Develop and implement targeted sales strategies with Senior Management team.
- Prospect and qualify existing and new customers.
- Work closely with branch management in relation to product requirements based on previous sales and upcoming trends.
- Assist management team in budgeting and forecasting sales by category.
- Planning for participating in activities like Exhibition.
- Management of Project bases sales and their execution.
- Maximizing sales revenue for each product line by making sure target achievement.
- Merchandising by making sure product is displayed in line with brand aesthetics.
- Ordering, managing and taking out stock from back store.
- Helping with promotional activities.
- Overseeing deliveries to customer wherever necessary.
- Making sure sales targets are met as per given by F/I.

Education & Certifications

Inter
Matric

BISE Lahore
BISE Lahore

Personal Details

Name	Nouman Akram
Father's	Muhammad Akram
D.O.B.	17th oct 1992
CNIC #	35202-59049575
Residence	Township, Lahore
Marital Status	Married
Religion	Islam
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References

It can be provided if needed.