

# KASHAF AFZAL



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GULISTAN-E- JOHAR BLOCK 13

## About Me

My passion for accomplishing goals and fostering growth has enabled me to achieve excellence in a variety of work environments has consistently propelled me to success in diverse professional settings. I am a devoted, enthusiastic, and highly driven individual who enjoys challenges and constantly looking for new chances to make a significant influence. Let's connect and explore how we can collaborate to achieve our objectives together!

## Experience

### **RIBPO SOLUTIONS ( AGENT)**

- Takes calls from customers answering questions or addressing any concerns they may have • DME,CGM,BRACE,ACA,FE
- Collaborated with sales and marketing teams to optimize lead generation and customer retention strategies.

### **NEXUES BPO SOLUTIONS (AGENT)**

- Managed a high volume of inbound customer calls, addressing inquiries, resolving issues, and providing product/service information.
- Conducted outbound calls to prospective customers, effectively pitching products/services and achieving sales

### **FOREVER (ASSISTANT SUPERVISOR)**

- Forever Living Products is a multi-level marketing company that sells health and beauty products.
- They are the world's largest producer of aloe vera and beehive products.

## Education

### **MATRICULATION (2017)**

KBV CAA MODEL SCHOOL-3

### **INTERMEDIATE (2020)**

GULSHAN COLLEGE JOHAR BLOCK 13

### **BACHELOR (ONGOING)**

VIRTUAL UNIVERSITY OF PAKISTAN

## Certificate

### **NED UNIVERSITY**

BIG DATA ANALYST

- Learned about the big data basics along with data gathering and cleaning for analysis preparation

## Skills summary

- Proficient communication skills (both oral and written)
- Ability to work independently or as a part of team
- Tools ( Word ,Powerpoint, Excel, Power BI )
- Willing to learn under supervision
- Adobe illustrator ( ongoing)