

## ARBAB SHAHZADI



arbabshahzadi86@gmail.com

Al Nakheel near bus station Ajman

#### **EDUCATION**

# BS Mass Communication & Media Studies

GIFT University 2020-2024

Higher Secondary School Certificate

BISE GRW 2017-2019

#### **SKILLS**

- Strategic Sales Planning
- Digital Marketing Knowledge
- Team Leadership & Coordination
- Product Listing & Catalog
   Management
- Communication Skills
- Microsoft office Suite

#### LANGUAGE

English

urdu

### **About Me**

Motivated E-commerce Sales Manager and Sales Executive with strong skills in online sales, order handling, and customer service. Experienced in managing online platforms, achieving sales targets, and building client relationships. Focused on driving growth and delivering excellent customer experiences.

#### **WORK EXPERIENCE**

### Aiwibi Australia N E-commerce Sales Manger

NOV 2024 - present

- Managed and processed customer orders from various online platforms efficiently and accurately
- Monitored inventory levels and coordinated with the stock team to ensure timely restocking.
- Ensured timely dispatch of all packages in line with company delivery standards.

# NUR Electronics Sales Executive

FEB 2023-JUNE 2024

- Identified and pursued new sales opportunities through networking and cold calling.
- Built strong relationships with clients to understand their needs and provide tailored solutions.
- Conducted product presentations and negotiated contracts to close deals successfully.