

# Zeest Suleman

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Highly motivated sales agents with 2 years of experience and have a 6 months of inbound sales experience focuses on customer needs, providing help & guiding them

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## Additional Contact Information

- Nationality: Pakistani
- Languages: English, Urdu

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## Professional Experience

**Itech Power Solutions Century Tower Kalma Chowk Lahore**  
**Working as a Sales Agent**

**10/23 - present**

I have been working here for 2 years. Have a good experience as a sales agent & also have a experience of inbound sales of 6 months. I have achieved my targets and i know how to close the sales.

- Took inbound calls, dealt with questions efficiently and effectively
- Gave customers the correct advice, and after understanding their needs, up-sold services and turned objections into sales opportunities
- Cold-called customers to up-sell services
- Developed a number of incentives and achieved targets

**St. Teresa Covent High School Kotlakhpat Lahore**  
**Worked as a Teacher and also worked as data entry Operator**

**02/23 - 10/23**

- Worked as a teacher of computer and also worked as a data entry operator have some knowledge of MS Word and MS Excel

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## Education

**Unique Ravian Academy**  
**Matric With Science - 648**

**03/18 - 08/20**

**Lahore Garrison College**  
**Fsc Pre Engineering - 50%**

**09/20 - 06/22**

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## Key Skills

- Active listening
- Good communication
- Time management
- Sale closing
- Problem solving

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# Interests

- Cooking
- Reading Novels